



Think
ahead with
**poultry
people**

We of the Vencomatic Group are ambitious when it comes to innovation and sustainability in the poultry sector. We aim to be the world's best and we aim to achieve this together. This is our belief. We are curious as to how you feel about this.

Working at the Vencomatic Group means growth for people with ambition. It also means working together towards growth, innovation and sustainability in the poultry sector. That is what we are good at and we aspire to do it even better in the future. All over the world customers appreciate our high level of service. The Vencomatic Group employs over 400 people worldwide. Headquarters are in the Netherlands with subsidiaries located in Spain, Brazil, China and Malaysia.

Working at Vencomatic Group means working together on innovation and sustainability in the poultry sector.

Our brands are:

- Agro Supply: specialist in climate solutions
- Prinzen: specialist in egg handling
- Vencomatic: specialist in poultry housing and equipment and awarded the 'Koning Willem I' award for innovation
- Rondeel: innovative poultry housing
- Vencosteel: production facility

Business Development Manager Broilers

Vencomatic Group Eersel, fulltime

Main goal of the Job:

The main goal of the Business Development Manager is to develop business in Europe; promote our on-farm hatching solutions; The Patio and X-Treck solutions at the service of customers of the broiler market.

The on-farm hatching solution is Vencomatic owned and is an innovation that exceeds the current market standards. On-farm hatching fulfils the basic needs of a chick from the start and leads to proven remarkable improvements with regard to the health of broilers with considerably lower production cost.

This position involves the following:

- Look for new opportunities and Identify leads in the European Broiler market for our on farm hatching solutions.
- Develop strategic alliances.
- Prospect new customers.
- Develop promotion plans and sales strategies for the European territory.
- Manage commercial and contractual negotiations until the contract award.

Profile:

- Strong sense for long term customer relationship and interaction.
- Strong influencing skills and ability to work in an informal no-nonsense organization.
- Agro-industry and /or sales education/technical basic education.
- Related to the European poultry integration companies.
- Knowledge of the poultry sector.
- Strong proponent of animal friendly and sustainability.
- High level of energy dedicated to your work.
- Comfortable and proficient executive communication skills, clear and concise communicator.
- Fluent in Dutch and English.

We offer:

Working for Vencomatic Group means working at an innovative multinational with many chances to develop yourself, take responsibility and show initiative. You get the opportunity to work internationally. Within the job, we offer an extensive and professional training program within an open and result driven company culture. Next to a competitive salary, Vencomatic Group offers attractive secondary benefits.

Contact information:

If you want to know more about our organization click on www.vencomaticgroup.com. For Information about the role, please contact Ton van de Ven, Sales Director of the Vencomatic Group e-mail ton.vandeven@vencomaticgroup.com.

If you are interested in this position and you want to apply, please send your application to solliciteren@vencomaticgroup.com.