



Think  
ahead with  
**poultry  
people**



Venco Campus, Eersel, NL

Sales

Fulltime

HBO

## Area Sales Manager North Africa

*You know how to open doors for new relations and dealerships but also know what it means being responsible of managing our existing clients and dealer network.*

As Area Sales Manager you are responsible for achieving our sales targets in your area. Customer and dealer relations are of great importance and you think along with the customer in finding efficient housing, egg handling and climate control solutions for any type of poultry house. Signals from the market are translated into acquisition of new leads and opportunities. You proactively maintain the relations and network and understand where and when to increase our sales channels. It is also your ambition to continuously improve your sales performance and you are well informed about our current product portfolio and the market developments.

### Assignment Area Sales Manager

- The planned setting up and execution of market transformation and sales activities in North Africa;
- Building and maintaining the sales network;
- Supporting and training dealers and agents;
- Acquiring, negotiating prices and delivery terms and concluding contracts;
- Proactively responding to opportunities and developments;
- Participating in local and international trade fairs.

### Qualifications

- Agro-industry and /or sales education;
- Technical basic education;
- Knowledge of the poultry sector;
- Good command of French and English.
- High level of energy dedicated to your work;
- 5 -10 years' experience in sales activities, conducting negotiations and closing contracts.

### We offer?

Working for Vencomatic means working at an innovative multinational with many chances to develop yourself, take responsibility and show initiative. You get the opportunity to work internationally. Within the job, we offer an extensive and professional training program within an open and result driven company culture.

If you want to know more about our organization click on [www.vencomaticgroup.com](http://www.vencomaticgroup.com). For Information about the role, please contact Mr. Peter-Bart Lichtenbeld, (Regional Director of Africa) e-mail [peterbart.lichtenbeld@vencomaticgroup.com](mailto:peterbart.lichtenbeld@vencomaticgroup.com). If you are interested in this position and you want to apply, please send your application to [solliciteren@vencomaticgroup.com](mailto:solliciteren@vencomaticgroup.com).